

IGNAS PAŠKAUSKAS

Product-Focused IT Business Analyst | Proxy Product Owner | Financial Services

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Summary

Experienced IT Business Analyst with a proven track record in Corporate Banking, Savings, and Insurance. Frequently acting as a Proxy Product Owner, I specialize in bridging the gap between Legal/Compliance requirements and technical delivery. Skilled in Agile project management, stakeholder collaboration, and delivering secure, customer-centric digital solutions in highly regulated environments.

Experience

2024/06 – Present Vilnius, Lithuania	Business Analyst, <i>SEB</i> IT Business Analyst in the Corporate Financing (Leasing) domain. • Stakeholder Partnership: Partnering with Business Retail and Investment Banking segments to define and deliver data-driven, user-centered solutions. • Functional Ownership: Leading the functional analysis and requirement gathering for front-end portals, focusing on optimizing and automating end-to-end leasing workflows. • Product Modernization: Leading the analysis for new UI/UX features and process enhancements to modernize SEB's corporate self-service experience. • Hands-on Delivery: Managed the end-to-end delivery of an external leasing calculator (seb.se), resulting in increased traffic and application starts (tracked via Adobe Analytics). • Technical Collaboration: Working with Jira, Confluence, and basic SQL for documentation and data analysis; collaborating with designers via Figma to ensure technical feasibility.
2022/11 – 2024/06 Vilnius, Lithuania	Business Developer / Product Owner, <i>SEB Life and Pension Baltic SE</i> • Product Owner (Pension Savings): Acted as Product Owner for 2nd & 3rd Pillar Pension products; gathered business requirements, prioritized the backlog, and coordinated delivery with external vendors. • Business Developer (Life Insurance): Drove the business development for Life Insurance (Unit-Linked) and Employee Insurance segments, aligning product offerings with market needs. • Digital Solutions: Led the launch of a digital signing solution for pension products, coordinating NPAC processes across Legal, Risk, Compliance, and Business teams. • Regulatory & Audit: Delivered critical FSA regulatory changes (ESG/SFDR) and supported end-to-end FSA audits, handling legally sensitive customer resolutions. • Process Automation: Drove the automation of participant onboarding to the pension system, reducing manual handling and operational risks.
2022/01 – 2022/11 Vilnius, Lithuania	Project Manager, <i>SEB Life and Pension Baltic SE</i> Project management in Business Development & IT domain, Daily process support unit. • IT Delivery: Acted as delivery manager for IT change packages, coordinating release cycles between internal teams and external vendors. • System Operations: Managed incident resolution, system maintenance, and access control for key systems (Navision, E-Life, Pensija-LT).

2017/06 – 2021/12 Vilnius, Lithuania	Studio Shifts Manager , <i>BetGames</i> • Team Management: Led and distributed workload for a team of 20 employees, ensuring motivation and effective operational flow. • Quality & Monitoring: Responsible for monitoring live stream processes and workers; performed peer reviews and ensured strict adherence to process standards. • Problem Solving: Resolved time-sensitive operational and technical problems, ensuring seamless communication between departments during live broadcasts.
2007/01 – 2012/12	Personal Web Projects , <i>Self-initiated</i> • Developed and managed several personal websites using PHP-Fusion, HTML, and WordPress. • Designed custom website graphics, layouts and marketing banners using Adobe Photoshop. • Hosted online game servers and ran internet radio stations, building and engaging with user communities. • Gained hands-on experience in negotiating marketing partnerships with similar platforms, handling basic promotional efforts, digital collaborations and content management.

Skills	
Methods Requirements Engineering, Agile (Scrum/SAFe), Backlog Prioritization, Stakeholder Management, Process Automation.	Tools Jira, Confluence, Figma, SQL (basic), M365, GitHub Copilot, Photoshop.
Domain Insurance (Life & Corporate), Pension Savings, Corporate Financing, FSA Compliance, GDPR, Risk Management.	
Languages	Education
Lithuanian Native	Bachelor's degree , <i>Vilnius University</i> Vilnius, Lithuania Physiotherapy
English Proficient	
Russian Beginner	